



## Job Advert: National Fundraising Manager (Open to Public Competition)

Family Carers Ireland (FCI) is *the* national charity supporting over 500,000 family carers across the country who dedicate their lives to caring for loved ones such as children or adults with physical or intellectual disabilities, frail older people, those with palliative care needs or those living with chronic illnesses or addiction. We provide a range of services and supports for family carers nationally from our local support centres.

---

Family Carers Ireland is currently recruiting a **National Fundraising Manager** reporting to our Head of Communications & Policy.

The **National Fundraising Manager** will be responsible for leading the development and delivery of an engaging national fundraising strategy for Family Carers Ireland (FCI). This will involve enhancing existing fundraising activities nationally; building relationships with past, current and prospective donors across multiple sectors; communicating with the broader public and internal teams; generating new ideas and initiatives to grow non-restricted income for FCI in line with agreed KPI's. Suitable candidates will be well organised, proactive and have the ability to inspire. The National Fundraising Manager will be a member of the Senior Management Team and will participate in developing the strategic plan and objectives of Family Carers Ireland.

**Role Criteria:** The successful candidate should possess the following criteria.

- 5 years + proven track record of fundraising in an NGO or similar environment;
- Educated to degree level or equivalent;
- Sound knowledge of the Irish charity sector;
- Proven success in identifying and developing new strategic relationships and increasing donor engagement;
- Ability to generate new ideas and initiatives and to follow through to successful completion;
- Proven track record in achieving results and working to targets within a busy environment;
- Strong grant application and proposal writing skills;
- Excellent organisational and communication skills;
- Strong creative, strategic, analytical, organisational and personal related skills;
- Understand, support and drive the vision and mission of Family Carers Ireland;
- Excellent IT skills- mainly MS Word, Excel, Outlook, PowerPoint, CRM;
- Experience and confidence using virtual technologies such as Zoom, Teams and videoconferencing platforms;
- Proven networking, influencing, negotiating and interpersonal skills;
- Flexibility in attitude and approach to the job;
- A strong work ethic;
- Have excellent interpersonal skills with a proven ability to work collaboratively;
- Ability to multi-task in a very fast-paced work environment;
- Driving licence, with access to car.

**Terms & Conditions:** 18-month fixed-term contract (37 hours per week; Monday - Friday). The successful candidate will adhere to a hybrid model of working i.e. from their home location and from a Family Carers Ireland location. Flexibility to travel to meetings as required is essential.

- Prospective candidates may contact us for a copy of the job description or details regarding the terms and conditions of the role if they wish.

**Application Process** - Applicants are invited to submit their up-to date CV and cover letter demonstrating how they meet the above criteria to [recruitment@familycarers.ie](mailto:recruitment@familycarers.ie) no later than **Friday, May 27<sup>th</sup> 2022**.

*Family Carers Ireland is an Equal Opportunities Employer*